



PRESS RELEASE

LightSpeed Technologies Earns Nokia's 2017 Top VAR Sales and Growth Award

FARMINGDALE, New Jersey – March 7, 2018 – [LightSpeed Technologies, Inc.](http://www.lightspeedt.com), a full-service systems integrator providing end-to-end network integration services and support, has received the 2017 Top VAR Sales and Growth Award from Nokia. LightSpeed achieved this award for helping organizations make the transition from Time-Division Multiplexing (TDM) to IP/MPLS technology.

"I want to personally congratulate LightSpeed Technologies on a tremendous year," says John Marson, Vice President of North American Channels for Nokia. "Their flexibility and commitment to the new IP/MPLS technology has generated many satisfied customers for both Nokia and LightSpeed. I look forward to continuing our relationship with LightSpeed, and further growing the business in the coming year."

Adds John Brannon, President and CEO of LightSpeed Technologies, "Our partnership with Nokia mutually benefits both organizations, and most importantly, our valued customers."

LightSpeed has been an exclusive Nokia VAR since 2001, specializing in data (IP/MPLS), optical transport, microwave and broadband (GPON, LTE) solutions. As a full-service systems integrator, LightSpeed provides customers with systems engineering and design services, as well as network installation, integration, and ongoing maintenance. The company also has a nationally certified Minority and Women Business Enterprise (MWBE) division.



"We're pleased that LightSpeed's investments in the new IP/MPLS technology is being recognized by the industry," shares Joe Caruso, LightSpeed's Executive Vice President. "This recognition will enable LightSpeed to continue to provide our clients with the best of both worlds, Nokia's best-of-breed products, Bell Labs' innovation and global resources, coupled with LightSpeed's quick and agile support."

LightSpeed helps customers address the challenge of evolving their embedded base of communications infrastructure by integrating new technologies, enabling them to operate more efficiently and reliably.

For more information about LightSpeed Technologies, Inc., visit www.lightspeedt.com, or email Joe Caruso at joecaruso@lightspeedt.com or by phone at 917-882-8455.

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About LightSpeed Technologies, Inc.

Founded in 2001, LightSpeed Technologies specializes in providing next-generation networking solutions that address the ever-growing need for bandwidth. We offer a full line of Nokia solutions including Optical (DWDM), Data Networking (Ethernet, IP/MPLS), Microwave Radio and Ultra-Broadband Technology (FTTX, GPON, LTE) products, to support the Utility, Service Provider, Enterprise, Transportation, Public Safety and State & Local Government market segments.





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