



PRESS RELEASE

LightSpeed Technologies Named Nokia's #1 Business Partner in North America for the Third Consecutive Year

FARMINGDALE, New Jersey – April 22, 2020 – [LightSpeed Technologies, Inc.](https://www.light-speed.com), a full-service systems integrator providing next-generation networking solutions that address the ever-growing need for bandwidth, is proud to announce that it has once again received the Top VAR Sales and Growth Award from Nokia. This represents LightSpeed's third consecutive year achieving the highest levels of sales and success aiding businesses as they make the transition from legacy to next-generation technologies, including IP/MPLS, DWDM, 5G/LTE, Ultra-Fast Broadband and more.



“On behalf of Nokia Enterprise, I extend our sincere congratulations to LightSpeed Technologies, winner of Nokia’s *VAR Sales Award* for North America for the third year in a row,” says Vikas Trehan, Vice President of North American Channels for Nokia. “LightSpeed has successfully positioned Nokia’s end-to-end portfolio with its customers, including IP/MPLS, DWDM, Broadband/GPON and Microwave solutions. LightSpeed continues to invest in Nokia’s offerings such as 5G/LTE private wireless solutions, and I look forward to the ongoing success that this partnership will generate for years to come.”

“Since our company’s inception in 2001, we have continued to be on a trajectory of constant growth, ensuring that customers can leverage best-in-class solutions for their networks to realize their digital goals,” states John Brannon, President, CEO and Founder of LightSpeed Technologies. “Our partnership with Nokia not only allows us to leverage mutual success, it also enables us to more comprehensively support our customers across the utility, transportation, public safety, state and local government and service provider market segments.”

LightSpeed has been an exclusive Nokia VAR for 19 years, offering the full line of Nokia solutions. This includes optical (DWDM), data networking (Ethernet and IP/MPLS), microwave radio and ultra-broadband technology (FTTX, GPON and 5G/LTE) product solutions. As a full-service systems integrator, LightSpeed remains committed to enhancing its customers’ investment in their mission-critical networks by delivering expert-level systems engineering and design services, as well as network installation, integration and ongoing maintenance.

“We are proud that the investments that we have made in these next-generation technologies are being recognized by the industry,” notes Joe Caruso, LightSpeed’s Executive Vice President. “To win Nokia’s #1 Business Partner award once is an honor. To win the award three years in a row is a great testimonial from our customers.”



LightSpeed provides end-to-end network services and support, including network design and engineering, installation and integration services, project management, ongoing maintenance and technical support. This allows its customers to optimize and enhance their networks to achieve access to new revenue streams, lower operating costs, enhanced performance and reliability, heightened security and more.

For more information about LightSpeed Technologies, Inc., visit www.lightspeedt.com, or email Joe Caruso at joecaruso@lightspeedt.com or by phone at 917-882-8455.

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About LightSpeed Technologies, Inc.

Founded in 2001, LightSpeed Technologies specializes in providing next-generation networking solutions that address the ever-growing need for bandwidth. We offer a full line of Nokia solutions including Optical (DWDM), Data Networking (Ethernet, IP/MPLS), Microwave Radio and Ultra-Broadband Technology (FTTX, GPON, LTE) products, to support the Utility, Service Provider, Enterprise, Transportation, Public Safety and State & Local Government market segments.

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